KYNTHOS

ROLE BRIEF · NOVEMBER 2026

VP of Policy and Strategic Partnerships

Washington, DC area; remote considered. Full time.

ABOUT KYNTHOS

Kynthos is developing custody tracking and analytics of objects in extra-geosynchronous orbit (xGEO) and to the Moon, cooperative or not, to be delivered as a software service. Custody means holding an object inside a stated uncertainty bound and revisiting it often enough to find it again. Kynthos flies no sensors of its own at the start: it buys or rents time on ground-based optical and radar sensors and on partner sensors in orbit, decides where each should look next, and fuses what they return into one custody record per object. For finer and more continuous custody, and for custody out of ground contact, it plans to fly its own constellation of optical observers. Cislunar space is nearly empty, yet it has produced a near miss between two lunar orbiters (2021) and rocket-stage impacts (2022, 2026); 116 to about 330 lunar missions are planned over the next decade. Cislunar threat detection is national policy (Executive Order 14369), and Federal Communications Commission (FCC) order 26-47 will require lunar operators to register with an approved space situational awareness provider. Kynthos, Inc. has filed two provisional patents, is in STAGE's first cohort and is preparing a pre-seed round.

THE ROLE

Opens and converts the doors that buy cislunar custody tracking: the Air Force Research Laboratory, Space Systems Command, the Space Force Cislunar Coordination Office, NASA, the intelligence community and lunar operators. Also leads the application to be an approved space situational awareness (SSA) provider under FCC order 26-47 (the Space Force and Congress say space domain awareness, SDA).

2027 TARGETS

- A US Space Force Front Door entry by 31 January.
- Two evaluation letters of intent with lunar operators by 31 March.
- A paid pilot by 31 July.

WHO FITS

- A separated or retired Air Force or Space Force officer at colonel-equivalent or above, a Senior Executive Service alumnus, or the equivalent in congressional, intelligence or NASA service.
- Acquisition, requirements, research-portfolio or partnership experience; able to name the offices that would buy cislunar custody and the budget line it would ride.

TERMS

- The first 90 days run on founding-advisor terms with named deliverables; the seat then converts to a full-time VP role, with equity sized to the role and a base salary from the round that funds the seat.
- Post-government employment rules are checked with counsel first; no employment conversations with serving officials.
- **Process:** a conversation with the founder, then a mutual non-disclosure agreement.

Sources: ISRO, 2021; NASA, 2022 and 2026; Analysys Mason; Novaspace; 90 FR 60537; FCC 26-47; USPTO; GeekWire, 2026.

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